



CONVENTION CONVENES ON JULY 16!

WE NEVER THOUGHT CONVENTION WOULD COME, WITH ALL WE'VE DONE!

This has been an extraordinary new year so far...with the economy stuck in a rut, we are forging ahead like never before!

Many business articles have been written in the press this Spring and business experts say—that those who spend on new initiatives in down times — are the businesses that “WIN” when the economy turns. We sure hope they are right!! With an unprecedented amount of effort, led by just a few, we alone are proof of the adage—nothing comes to those who wait! With our enthusiasm and hope in gear—we are looking forward as never before...

First step — Denver, Convention 2009!

Look for just about everything you need to jumpstart your DT business and get ready for Fall 2009, because this is your Moment to shine — Fall is our Story to tell and one we guarantee is yours to not only tell but to SELL...and we are counting on you to deliver as never before.

Look to us to deliver the ways to achieve your Moment—at Convention 2009.

We look forward... to seeing you there.

With excitement,
Jeremy, Meryl, Rich, Cindy

See you in Denver! I'm bringing three team members and lots of enthusiasm!

September Hill, Group Manager

DT REUNION IN MICHIGAN



Back Row: Katie Schirmer, Candy Stevens, Ruby Kickert, Terri Schamper, Nancy Helsel, Jeanne Welling, Susie Slater, Laurie Beemer, Julie Frazier, Linda VanWyck

Front Row: Judy Warmington, Pat Durham, Kathy Casey, Arlene Wanger and Angela Wanger

June 9, 2009 was the date of a fun reunion and gathering of Discovery Toys consultants past and present in Grand Haven, Michigan at Jeanne's Cafe. Fifteen consultants answered the invitation by Pat Durham to gather and share memories of the past 26 years since Pat started with DT. People traveled from as far away as 2 1/2 hours to join the celebration. We enjoyed the evening with a potluck, pictures and great memories.

Of those gathered, 6 had achieved President's Club and there had been 84 trips earned by those in attendance. Five of the former consultants have gone

on to start their own businesses. Several have returned to jobs that they held before having children or have gone back to college to finish their degrees. Everyone felt that

the time that they were involved with Discovery Toys was a very meaningful stage in their life. It was shared that many gained useful skills while they were involved with Discovery Toys. There were 3 consultants who are still active with DT.

It was a fun night and it showed how much impact Discovery Toys can have for women. Some are involved for a short time and some for a long time. We can make a difference in the lives of people and their families with the friendships, the travel, the training and the experiences that Discovery Toys offers.

Pat Durham – 26 years with DT

Attending the Discovery Toys conventions has made me a better wife and mother – never mind what it did for my Discovery Toys business!

Nathalie Creamer, Group Manager



DEAR DISCOVERY TOYS...

I wanted to express my gratitude to Discovery Toys for being a company that has provided not only extra income and fun to my family but also a boost for my children's education. I knew when I join Discovery Toys, I was joining a company that had a mission to positively impact the lives of children and families, but did not know at the time how it would impact my family.

When I started with Discovery Toys nearly 19 years ago, I attended a party, mostly because I needed to get out of the house after just giving birth to my first son. I did not go to the party thinking about becoming a consultant, I went because I knew there was this parallel universe of motherhood that ran along side the career-oriented world. Before I left the party that night, I knew I could do this job as well as the consultant had, after all... it wasn't rocket science!

I didn't join Discovery Toys for the income, nor actually for the toys (although I thought they were great); I joined because I wanted a business of my own. Although my business has at times ebbed and flowed, sometimes being a Manager or earning the trips, sometimes not. On the years that I did not earn the incentive trip, my Discovery Toys money has paid for our own personal family trips to places like Disney World, Puerto Rico and even Hawaii. My business has allowed me to be home with my children, even in their teenage years when they need me the most (although they won't admit that). I have had the ability to change my activity based on family circumstances, whether we needed the extra income or I needed some time off during family emergencies. And I always knew the value of attending convention; it

has kept me in the game all of these years.

What is more important is that my boys have also watched me set goals; achieve some but not all... but still continuing to set new goals which has helped them in their own lives. When my oldest son was 13, he was determined to get a special edition, 50th Anniversary Fender Stratocaster \$1000 guitar (which his parents were not going to buy him). Suddenly he had a goal and he set his plan in motion. He decided to start his own lawn mowing business, flyered the neighborhood, obtained a few clients and before the sum-

mer was through he had earned money to buy his treasured guitar all on his own. He was so proud (and so were we).

Throughout the years my sons have played with and enjoyed their Discovery Toys. My sons, Greg who is nearly 19 years and Brad 15 1/2 years still can remember that "Gummy Yummy" (as it was called then) was their favorite (and it was, because I could not go anywhere without it). They spent many hours playing Discovery Toys games and puzzles or building marble runs with Marbleworks (if fact I still catch them once in a while building a massive Marbleworks in the basement with the 3 - 4 sets that we own). And every time we sort through the book shelf to donate old books, my boys cannot part with any of the books that were from our old book club (there will certainly be a fight over who gets which books when they have children of their own).

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After all of these years of having my

boys play with my toys; all of the games, puzzles, construction toys and books these years of play experiences are paying off. I have presented our products to countless parents at parties, explaining the value of play with puzzles and construction toys, telling parents to read to their children and how important it is to spend time with them; knowing that I had to trust those that had trained me that children who experience these things will achieve more. I feel that my involvement with this company has had an huge impact on my children's successes.

So here is the point of my writing. It paid off! My sons are extremely good at math and science (not something that either their father or myself excelled at particularly), but something I attribute to their playtime. This fall my son Greg will be studying Engineering in the Illinois Institute of Technology in Chicago (his 1st college choice) on a nearly full-ride scholarship (\$93,000)! Brad was accepted into his high school's "Project Lead The Way", a special engineering program that you must be apply for; which will also make him eligible for additional scholarship money in the future. I am confident that a combination of playing with our outstanding educational toys and learning how to goal set and execute the plan has greatly impacted Greg and Brad's own successes.

So thank you Discovery Toys! Keep up the great work!

Joyfully and toyfully,
Carol Witt-Livas

Puerto Rico is the Place to be for Valentine's Day 2010!

July Team Building Promotion

Join Discovery Toys July 1–July 31 and receive a \$40 coupon toward our Exciting New Fall Products coming out September 1, when the new consultant places orders totaling \$250 or more by August 31.

July 16 – August 31 Customer Promotion

For every \$40 purchased, a customer receives a \$10 coupon redeemable toward DT New Fall Products for month of Sept. 1–30!

July 16 – August 31 Hostess Promotion

With total party sales of \$400 or more, the hostess may choose either Motor Works OR Fashion Friends for FREE!

Earn Your NPK for FREE Promotion July 1 – August 15

Sell \$750 and personally add 1 new team member – Earn NPK for half-off.

Sell \$1,250 and personally add 2 new team members – Earn NPK for FREE!

Educational Consultants who are in the Success Start Period can choose to earn an NPK for FREE through either the "Earn Your NPK for FREE Promotion" OR "Success Start Level 3 Sales".

Order your NPK by August 15 in order to qualify for this promotion. Rebate does not include tax and shipping.



Join Us at the Wyndham Rio Mar Beach Resort and Spa in Puerto Rico

Richly appointed tropical luxury in island-styled decor sets the Rio Mar apart from other resorts in Puerto Rico. Rich, natural woods, Italian tile, plush fabrics and preferred amenities surround each guest with privileged comfort.

- Nestled in a lush hideaway on the "Isle of Enchantment," Rio Mar has breathtaking ocean views
- Elegant tropical décor in its 600 guest rooms and superb suites.
- Guest rooms feature Private Balconies and Inspiring Views
- Eleven superb restaurants and lounges offer great food and relaxation
- A golfer's paradise, the Rio Mar offers two championship golf courses
- Other recreational activities include an International Tennis Center, one mile of secluded beach, two oceanfront swimming pools, and an array of water sports.
- Guests will also enjoy the exclusive Mandara Spa with fitness center, on-site casino, and several specialty shops.
- Guests can walk through history in Old San Juan or explore natural wonders on one of the island tours and excursions.
- The Rio Mar provides the youngest visitors with the Wyndham's Kids Club for children ages 4-12.



Earn NPK for FREE Promotion (See this page)

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SPOTLIGHT ON:

Tops in Business Basics – May 2009

USA

Tops in Personal Sales

Peg Diehl (GM)	\$ 4,805
Judy Coupe (DD)	\$ 4,023
Suzanne Allen-Weise (GM)	\$ 3,445
Pam O'Brien (CN)	\$ 2,850
Temima Karlin (CN)	\$ 2,842

Tops in Personal Recruits

Julie Lightfoot (SD)	9
Simone Weissman (GM)	7
Leslie Bagley (ED)	5
Billie Elias (EM)	4
Karen Lettsome (GM)	4

Tops in Team Sales

Janet Pillsbury (GM)	\$ 10,584
Krista Jiroutek (GM)	\$ 8,669
Kelly Corbett (SD)	\$ 8,546
Jan Ruhe (DD)	\$ 7,783
Jill Connors (GM)	\$ 6,605

Tops in Team Recruits

Krista Jiroutek (GM)	6
Jill Connors (GM)	6
Cindy Knox (GM)	5
Kathy Smith (DD)	4
Nicky Laman (DD)	4

*DNV and/or INV were used to break the tie for 5th place.

CANADA

Tops in Personal Sales

Sherri Melnychuk (GM)	\$ 2,550
Gail Mastel (GM)	\$ 2,516
Lori Nordquist (GM)	\$ 2,457
Nicole Bilan (LC)	\$ 2,367
Arlene Laskey (GM)	\$ 2,070

Tops in Personal Recruits

Sherri Melnychuk (GM)	4
Donna Graham (GM)	4
Cindi Cunningham (GM)	3
Julie Thulin (ED)	2*
Cheri Matuga-Borstel (GM)	2*

Tops in Team Sales

Julie Thulin (ED)	\$ 6,314
Cathy Walker (CN)	\$ 5,420
Donna Graham (GM)	\$ 5,380
Gail Mastel (GM)	\$ 4,787
Sherri Melnychuk (GM)	\$ 4,525

Tops in Team Recruits

Lisa Woo (GM)	5
Debbie Gabinet (SD)	2
Pat Junghans (CN)	2
Diane McLellan (CN)	2
Crystal Pollard (CN)	2

SPOTLIGHT ON:

Fall 2009

Discontinued List

August 31 is the last day to purchase the following items.

- 1168** JUNGLE TOWER*
 - 1983** ROUGH & TOUGH Diggers & Dumpers
 - 1985** ROUGH & TOUGH Tractors & Trucks
 - 1216** COLORS ON THE FARM
 - 1215** COUNTING WITH ANIMALS
 - 1651** PLANE, TRAIN & AUTOMOBILE
 - 2265** MINI MOTORS® *
 - 2424** INSIDE OUT PUZZLE - At Home*
 - 8286** TOOTH PIRATE™ ADVENTURE SET (Tooth Pirate & Ahoy, Pirate Pete book)
 - 8266** DEAR TOOTH FAIRY SET (Tooth Fairy & Dear Tooth Fairy book)*
 - 2338** MAIN STREET PLAYHOUSE*
 - 2333** I'M GOING GREEN
 - 2171** GOLDBLOCKS & THE THREE BEARS
 - 2173** LITTLE RED RIDING HOOD/ GRANDMOTHER-WOLF
 - 2172** CINDERELLA RAGS TO RICHES
 - 2246** BUILD A BOOK*
 - 3043** UNJUMBLE
 - 3161** STICKER ART DELUXE - Glitter & Confetti*
 - 3163** STICKER ART DELUXE - Glitter & Confetti Paint Set*
 - 3162** ROBOTIC ROVER*
 - 3534** THE BRAIN GAME
 - 3788** SUPER GIVE IT A WHIRL*
 - 3789** SUPER GIVE IT A WHIRL WINGS PACK
 - 3890** GEAROPOLIS
 - 3039** JUGGLE TOSS
 - 8285** ROUGH & TOUGH Book Set (Diggers & Dumpers, Tractors & Trucks)
 - 8289** MINI MATH COLLECTION (MINI MOTORS & BUSY BUGS)*
 - 8269** CINDERELLA RAGS TO RICHES & MY FIRST FAIRY TALES Set
 - 8267** LITTLE RED RIDING HOOD / GRANDMOTHER-WOLF & MY FIRST FAIRY TALES Set
 - 8268** GOLDBLOCKS & THE THREE BEARS & MY FIRST FAIRY TALES Set
 - 2115** TOOTH FAIRY DOLL*
- * currently discontinued per PAL

June 2009 Promotes

Movin' UP! They did it and so can YOU!

NEW Group Manger	Sarah Cutwright	Upline Manager	Krista Jiroutek
NEW Group Manger	Sally Gendler	Upline Manager	Helen Ober
NEW Group Manger	Elaina Hall	Upline Manager	Jill Connors
NEW Group Manger	Stephanie O'Connell	Upline Manager	Terri Dillinger
NEW Group Manger	Emily Oliver-Jones	Upline Manager	Janet Pillsbury
NEW Group Manger	Nicky Shepherd	Upline Manager	Christine Tabaka
NEW Sterling Manager	Monica Bender	Upline Manager	Janet Pillsbury
NEW Sterling Manager	Kim Cunningham	Upline Manager	Suzanne All-Weise

May Booking Blitz Results Are In

JANET PILLSBURY'S TEAM WAS #1 WITH 23 PARTIES HELD IN MAY! Each team member who submitted parties will receive a \$35 Business Center Certificate and a pack of Fall Catalogs. The following consultants held 6 parties in May and will receive \$50 Business Center Certificates!

Leslie Bagley	Gail Mastel	Sherri Melnychuk	Lisa Woo
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The following 6 teams were drawn at random and each team member who submitted qualifying parties will receive a \$20 Business Center Certificate!

Leslie Bagley	Carmen Markowski	Lori Nordquist
Cindy Knox	Gail Mastel	Lisa Woo

CONGRATULATIONS EVERYONE!!